



February 5, 2009

Assemblyman Rory Lancman  
77-40 170<sup>th</sup> St.  
Fresh Meadows, NY 11366

Dear Assemblyman Lancman:

I'm writing to commend you on your introduction of A.1248, the "Teleworking Expansion Act." For all the reasons so clearly stated in the bill's text and on your web site, this is a very valuable – and very timely – piece of legislation.

Since 1982 I have been consulting with private- and public-sector clients in the US and elsewhere on the implementation of telework and telecommuting, and have watched this work practice grow over the years. It often surprises my private-sector clients to learn that many government employers at all levels have become telework advocates and adopters. It's encouraging to see that you want to move New York into this winner's column, because telework is one of those rare innovations that can benefit employer, employee, and customer/taxpayer at the same time.

We are very far beyond the early days of telework experimentation, and there are close to three decades of proven experience that shows that well-managed telework such as your bill encourages can be a valuable and successful part of today's workplace. Congratulations on your efforts to bring the benefits of telework to your state's agencies and employees, and I wish you all the best of success with the bill.

Yours truly,

A handwritten signature in black ink, appearing to read 'Gil E. Gordon', written in a cursive style.

Gil E. Gordon  
Gil Gordon Associates  
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